

3/9/98

## PARL ENTERTAINMENT SET

Executive Summary for Week Ending 03/04/1998

Drop Date 10/1/97

Expiration Date 2/28/98

Last Forecast Date

Item	UPCs Per Item	Current Forecast		Items Processed 3/4/98	Estimated Items 3/4/98	Total UPCs For Est. Items Ordered	Items Ordered as Pct of Forecast to Date (Adj.)	Item Ordered as Pct of Forecast to		Customer Service Time in wks. for Items Orders placed WE			Purchase Orders & Receipts as of 03/04/1998		Next Delivery Date	Next Delivery Amount	Notes
		Total Forecast	Through 3/4/98					2/25/98 Adj.	2/18/98 Adj.	3/4/98	3/11/98	3/18/98	Purchase Orders Total % Forecast	Receipts Total % Purchases			
PARL OCT. PITCHER W/STIR	125	9,597	9,532	8675	9,128	1,141,011	96%	96%	94%	2	2	2	10,400 108%	9,181 88%	-	-	0
PARL OCT. STEM GLASSES	50	15,995	15,887	15497	15,306	815,320	103%	103%	101%	2	2	2	16,600 104%	16,675 100%	-	-	0
		25,593	25,419	24172	25,434	1,956,331	100%						27000	25856			
Mail Received 03/04/1998	476																
Total Mail Processed	9,152																
Total Mail Received	9,630																
Pct Mail Processed	95.04%																
Next Reforecast Date																	
Customer Service Time	0																

2071455446

# PARL ENTERTAINMENT SET

Executive Summary for Week Ending 03/11/1998

Drop Date 10/1/97

Expiration Date 2/28/98

Last Forecast Date 1/1/98

Item	UPCs Per Item	Current	Forecast	Items Processed 3/11/98	Estimated Items 3/11/98	Total UPCs For Est. Items Ordered	Items Ordered as Pct of Forecast to Date (Adj.)	Item Ordered as Pct of Forecast to 03/04/1998 Adj.	Items Ordered as Pct of Forecast to 02/25/1998 Adj.	Customer Service Time in wks. for Items Orders placed WE			Purchase Orders & Receipts as of 03/11/1998		Next Delivery Date	Next Delivery Amount	Notes
		Total Forecast	Through 3/11/98							3/11/98	3/18/98	3/25/98	Purchase Orders Total	% Forecast	Receipts Total	% Purchases	
PARL OCT. PITCHER W-STIR	125	9,597	9,532	9,028	9,102	1,137,713	95%	98%	90%	2	2	2	17,430	100%	10,357	100%	
PARL OCT. STEM GLASSES	50	15,395	15,087	15,122	16,257	312,381	102%	103%	94%	2	2	2	17,195	100%	17,099	98%	
		25,593	25,419	25,148	25,359	1,550,574	100%						34,625		27,456		

Mail Received 03/11/1998

75

Total Mail Processed

9,538

Items per Order

2.64

Total Mail Received

9,618

Forecasted Mail in Date

9,897

Pct Mail Processed

95.17%

Next Reforecast Date

Customer Service Time

0

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